

# AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY

#### SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302 IT Systems Development Services FPDS Code D306 IT Systems Analysis Services FPDS Code D308 Programming Services FPDS Code D311 IT Data Conversion Services FPDS Code D316 IT Network Management Services

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is <u>not</u> to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Dnutch Associates, Inc. 302 Broadway, Suite 201 Metheun, MA 01844-6834 CAGE Code: 1T3M5 • DUNS: 039274555

Phone: 978-687-1500 Fax: 978-687-1540 E-mail: djones@dnutch.com Web: www.dnutch.com

Contract Number: GS-35F-0156X

Period Covered by Contract: <u>December 28, 2010 - December 27, 2020</u>

General Services Administration Federal Acquisition Service

Pricelist current through Modification #: PO-0004, dated Decemember 28, 2015.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).



## **Table of Contents**

nformation for Ordering Activities Applicable to All Special Item Numbers	3
Terms & Conditions Applicable to Information Technology (IT) Professional Services (SIN 132-51)	11
Schedule 70 Information Technology Price List	14
JSA Commitment to Promote Small Business Participation Procurment Programs	24
Best Value Blanket Purchase Agreement Federal Supply Schedule	25
Onutch Associates, Inc. Blankeet Purhcase Agreement	26



### Information for Ordering Activities Applicable to All Special Item Numbers

#### SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ online shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.gsa.gov/fas) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

#### 1. GEOGRAPHIC SCOPE OF CONTRACT:

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

[]	The Geographic Scope of Contract will be domestic and overseas delivery.
ίi	The Geographic Scope of Contract will be overseas delivery only.
[X]	The Geographic Scope of Contract will be domestic delivery only.
[ ]	g

#### 2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

#### 302 BROADWAY STE 201 METHUEN, MA 01844-6834

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency may agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: 978-687-1500



#### 3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

## 4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:

- Block 9: G. Order/Modification Under Federal Schedule Contract
- Block 16: Data Universal Numbering System (DUNS) Number: 039274555
- Block 30: Type of Contractor: B. Other Small Business
  - A. Small Disadvantaged Business
  - B. Other Small Business
  - C. Large Business
  - G. Other Nonprofit Organization
  - L. Foreign Contractor
- Block 31: Woman-Owned Small Business Yes
- Block 37: Contractor's Taxpayer Identification Number (TIN): 04-3209608
- Block 40: Veteran Owned Small Business (VOSB): A: Service Disabled Veteran Owned Small Business
  - A: Service Disabled Veteran Owned Small Business
  - B: Other Veteran Owned Small Business
- 4a. CAGE Code: 1T3M5
- 4b. Contractor has registered with the Central Contractor Registration Database.

#### 5. FOB DESTINATION

#### 6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
_132-51	As negotiated at time of ordering activity Days
	Days

b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the



agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

- c. i. SIN 132-54 and SIN 132-55, ACCELERATED SERVICE DELIVERY (7 calendar days or less): the time required for COMSATCOM services to be available after order award. Under Accelerated Service Task Orders, service acceptance testing, unless otherwise required by the satellite provider or host nation, shall be deferred until Ordering Activity operations permit.
- ii. SIN 132-54 and SIN 132-55, TIME-CRITICAL DELIVERY (4 hours or less): the time required for COMSATCOM services to be available after order award. Under Time-Critical Task Orders, service acceptance testing unless otherwise required by the satellite provider or host nation shall be deferred until Ordering Activity operations permit. Time-Critical Delivery shall be predicated on the availability of COMSATCOM transponded capacity (contracted bandwidth and power, pre-arranged Host Nation Agreements, frequency clearance) or COMSATCOM subscription services (bandwidth, terminals, network resources, etc.).
- iii. For SIN 132-54 and SIN 132-55, EXTENDED SERVICE DELIVERY TIMES: the time required under extenuating circumstances for COMSATCOM services to be available after order award. Such extenuating circumstances may include extended time required for host nation agreements or landing rights, or other time intensive service delivery requirements as defined in the individual requirement. Any such extended delivery times will be negotiated between the Ordering Activity and Contractor.
- 7. **DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.
  - a. Prompt Payment: 1/2% 20 days from receipt of invoice or date of acceptance, whichever is later.
  - b. Quantity: None
  - c. Dollar Volume: None
  - d. Government Educational Institutions: Government Educational Institutions are offered the same discounts as all other Government customers
  - e. Other

a.

#### 8. TRADE AGREEMENTS ACT OF 1979, as amended:

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

- 9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:
- **10. Small Requirements:** The minimum dollar value of orders to be issued is \$100.00.
- 11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)

Special Item Number 132-51 - Information Technology Professional Services

#### 12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS



Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

#### 13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS

**REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

#### 13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS): Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

#### 14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub. L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.



- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.
- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).
- **15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (I) Termination for the ordering activity's convenience, and (m) Termination for Cause (See 52.212-4)

#### 16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:



- (1) Manufacturer:
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.gsaadvantage.gov

#### 17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if**-

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

#### 18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
  - (1) Time of delivery/installation quotations for individual orders;
  - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
  - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

#### 19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

None			

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a



reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

#### 20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

#### 21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

#### 22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

#### 23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

Section 598 compliance is in process.

The EIT standard can be found at: www.Section508.gov/.

Schedule contract, the latter will govern.

#### 24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
   (b) The following statement:
   This order is placed under written authorization from \_\_\_\_\_\_ dated \_\_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply
- 25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)



- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
  - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

#### 26. SOFTWARE INTEROPERABILITY.

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <a href="http://www.core.gov">http://www.core.gov</a>

#### 27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



# Terms & Conditions Applicable to Information Technology (IT) Professional Services (SIN 132-51)

#### 1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

#### 2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

#### 3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

#### 4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.



#### 5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

- (a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-
  - (1) Cancel the stop-work order; or
  - (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
  - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
  - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

#### 6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

#### 7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

#### 8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.



#### 9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

#### 10. ORGANIZATIONAL CONFLICTS OF INTEREST

#### a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

#### 11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

#### 12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.



- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
  - (1) The offeror;
  - (2) Subcontractors; and/or
  - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

#### 13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

#### 14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

#### 15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

#### 16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

#### **Schedule 70 Information Technology Price List**

All Prices Include the Industrial Funding Fee (IFF)

		Minimum Years	Minimum Education / Certification	Hourly
Labor Category	Description	Experience	Level	Rate
Applications Developer	Designs, develops, enhances, debugs, and implements software. Troubleshoots production problems related to software applications. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on client requirements. Designs and develops new software products or major enhancements to existing software. Addresses problems of systems integration, compatibility, and multiple platforms. Consults with project teams and end users to identify application requirements. Performs feasibility analysis on potential future projects to management. Assists in the evaluation and recommendation of application software packages, application integration and testing tools. Resolves problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects. Instructs, assigns, directs, and checks the work of other software developers on development team. Participates in development of software user manuals.	8 Years	Bachelors Degree	\$169.87
Configuration Management Specialist	Provides configuration management planning. Describes provisions for configuration identification, change control, configuration status accounting, and configuration audits. Regulates the change process so that only approved and validated changes are incorporated into product documents and related software.	4 Years	Bachelors Degree	\$169.87
Database Specialist	Provides all activities related to the administration of computerized databases. Projects long-range requirements for database administration and design in conjunction with other managers in the information systems function. Designs, creates, and maintains databases in a client/server environment. Conducts quality control and auditing of databases in a client/server environment to ensure accurate and appropriate use of data. Advises users on access to various client/server databases. Designs, implements, and maintains	4 Years	Bachelors Degree	\$165.15



		Minimum Years	Minimum Education / Certification	Hourly
Labor Category	Description	Experience	Level	Rate
	complex databases with respect to JCL, access methods, access time, device			
	allocation, validation checks, organization, protection and security,			
	documentation, and statistical methods. Applies knowledge and experience			
	with database technologies, development methodologies, and front-end (e.g.,			
	COGNOS)/back-end programming languages (e.g., SQL). Performs database			
	programming and supports systems design. Includes maintenance of database dictionaries, overall monitoring of standards and procedures, file design and			
	storage, and integration of systems through database design.			
Enterprise Architect	Provides high-level architectural expertise to managers and technical staff.	6 Years	Bachelors	\$165.15
1	Develops architectural products and deliverables for the enterprise and		Degree	
	operational business lines. Develops strategy of system and the design		C	
	infrastructure necessary to support that strategy. Advises on selection of			
	technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational			
	database structure for the organization (SQL, ORACLE, SYBASE, etc.).			
	Advises of feasibility of potential future projects to management.			
Network Specialist	Provides technical guidance for directing and monitoring information systems	10 Years	Bachelors	\$165.15
•	operations. Designs, builds, and implements network systems. Directs		Degree	
	compilation of records and reports concerning network operations and		C	
	maintenance. Troubleshoots network performance issues. Analyzes network			
	traffic and provides capacity planning solutions. Monitors and responds to complex technical control facility hardware and software problems. Interfaces			
	with vendor support service groups to ensure proper escalation during outages			
	or periods of degraded system performance. Manages the purchase, testing,			
	installation, and support of network communications, including			
	LAN/MAN/WAN systems. Performs system-level design and configuration			
	of products including determination of hardware, OS, and other platform			
	specifications. Plans large-scale systems projects through vendor comparison			
	and cost studies. Performs a variety of systems engineering tasks and			
	activities that are broad in nature and are concerned with major systems design, integration, and implementation, including personnel, hardware,			
	software, budgetary, and support facilities and/or equipment. Provides quality			
	assurance review and the evaluation of new and existing software products.			
	Provides assistance and oversight for all information systems operations			
	activities, including computer and telecommunications/communications			
	operations, data entry, data control, LAN/MAN/WAN administration and			
	operations support, operating systems programming, system security policy			
	procedures, and/or web strategy and operations. Provides input to policy level discussions regarding standards and budget constraints. Supervises all			
	personnel engaged in the operation and support of network facilities,			
	including all communications equipment on various platforms in large scale			
	or multi-shift operations. Supervises complex operations that involve two or			
	more additional functions such as, but not limited to, network operations,			
	systems security, systems software support, and production support activities.			
	Monitors and responds to hardware, software, and network problems.			
	Provides the routine testing and analysis of all elements of the network facilities (including power, software, communications machinery, lines,			
	modems, and terminals). Utilizes software and hardware tools and identifies			
	and diagnoses complex problems and factors affecting network performance.			
	Troubleshoots network systems when necessary and makes improvements to			
III D	the network.	10.37	D 1 1	¢165.15
IT Program Manager	Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related project tasks. Manages teams of	10 Years	Bachelors	\$165.15
	contract support personnel at multiple locations. Meets with customer and		Degree	
	contractor personnel to formulate and review task plans and deliverable			
	items. Ensures conformance with program task schedules and costs.			
IT Project Manager	Leads team on large projects or significant segment of large complex	8 Years	Masters Degree	\$169.87
	projects. Analyzes new and complex project related problems and creates		Degree	
	innovative solutions involving finance, scheduling, technology, methodology,			
	tools, and solution components. Provides applications systems analysis and			
	programming activities for a Government site, facility or multiple locations.  Prepares long and short-range plans for application selection, systems			
	development, systems maintenance, and production activities and for			
	necessary support resources. Oversees all aspects of projects.			
Quality Assurance	Provides development of project Software Quality Assurance Plan and the	2 Years	Bachelors	\$169.87
Specialist	implementation of procedures that conforms to the requirements of the		Degree	
	contract. Provides an independent assessment of how the project's software		3	
	development process is being implemented relative to the defined process and			
	recommends methods to optimize the organization's process. May be responsible for all activities involving quality assurance and compliance with			
	responsible for an activities involving quanty assurance and compitance with			



<b>.</b>		Minimum Years	Minimum Education / Certification	Hourly
Labor Category	applicable regulatory requirements. Conducts audits and reviews/analyzes data and documentation. Develops and implements procedures and test plans for assuring quality in a system development environment which supports large databases and applications. Maintains the level of quality throughout the project life cycle.	Experience	Level	Rate
Software Architect	Responsible for estimating software development costs and schedules. Review existing programs and assist in making refinements. Reducing operating time, and improving current development methods. Establish and manage software configuration. Develops software applications and subsystems in various languages	4 Years	Bachelors Degree	\$160.34
Subject Matter Expert	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions.	17 Years	Bachelors Degree	\$160.34
IT Systems Engineer	Provides analysis related to the design, development, and integration of hardware, software, man-machine interfaces and all system level requirements to provide an integrated IT solution. Develops integrated system test requirement, strategies, devices and systems. Directs overall system level testing.	5 Years	Bachelors Degree	\$169.87
Technical Writer	Reviews content of technical documentation for quality. Produces technical and scientific illustrations for presentations and/or publication, as appropriate to the requirements. Ensures that documents follow the style laid out in the company's style guide.	6 Years	Bachelors Degree	\$160.34
IA Security Specialist	Determines enterprise information assurance and security standards. Develops and implements information assurance/security standards and procedures. Coordinates, develops, and evaluates security programs for an organization. Recommends information assurance/security solutions to support customers' requirements. Identifies, reports, and resolves security violations. Establishes and satisfies information assurance and security requirements based upon the analysis of user, policy, regulatory, and resource demands. Supports customers at the highest levels in the development and implementation of doctrine and policies. Applies know-how to government and commercial common user systems, as well as to dedicated special purpose systems requiring specialized security features and procedures. Performs analysis, design, and development of security features for system architectures. Analyzes and defines security requirements for computer systems which may include mainframes, workstations, and personal computers. Designs, develops, engineers, and implements solutions that meet security requirements. Provides integration and implementation of the computer system security solution. Analyzes general information assurance-related technical problems and provides basic engineering and technical support in solving these problems. Performs vulnerability/risk analyses of computer systems and applications during all phases of the system development life cycle. Ensures that all information systems are functional and secure.	7 Years	Bachelors Degree	\$188.60
Account Manager	Develops and maintains favorable relationships with new and existing clients in order to increase revenue. Ensures that organizational goods or services consistently meet client needs. May be responsible for sustaining and renewing client contracts. Reports on sales activities and creates sales quotations for customers. Typically handles larger or more complex client accounts Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected.	7 Years	Bachelors Degree	\$131.29
Alarm Monitor/Guard I	Meet, greet and interact professionally with employees, VIPs, and the general public. Maintain poise and self-control under stress. Construct and wire clear, concise, accurate, and detailed reports in English. Have a demonstrated ability to: read, speak understand, and apply printed rules, detailed orders, instructions, and training materials in English. Must have the ability to operate any Windows platform operating system. Operate and provide written and oral status reports on specialized security equipment to include but not	0 Years	High School Degree	\$27.22



Labor Category	Description	Minimum Years Experience	Minimum Education / Certification Level	Hourly Rate
	limited to x-ray machines, metal detectors, electronic security system components, handheld and fixed detectors, etc. Have demonstrated experience in utilizing Joint Personnel Adjudication System (JPAS) and Foreign Visit System Confirmation Module (FVSCM). Must meet the basic qualifications and have a demonstrated commensurate specialized experience as a register security guard.			
Application Systems Analyst	Formulates and defines system scope and objectives. Prepares detailed specifications for programs. Designs, codes, tests, debugs, and documents programs. Works at the highest technical level of all phases of applications, systems analysis and programming activities including the installation of enhancements, security features, and analytical tools. Provides guidance and training to less experienced analysts/programmers. This position requires a minimum of five years of increasingly complex and progressive experience in performing systems analysis, development, and implementation for business, mathematical, engineering or scientific settings using a variety of information technology resources. Requires experience with current technologies and, where required for the task, emerging technologies.	5 Years	Bachelors Degree	\$64.89
Business Analyst Specialist	Compiles and analyzes financial information for an organization. Develops integrated revenue/expense analyses, projections, reports, and presentations. Creates and analyzes monthly, quarterly, and annual reports and ensures financial information has been recorded accurately. Identifies trends and developments in competitive environments and presents findings to senior management. Performs financial forecasting and reconciliation of internal accounts. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected.	7 Years	Bachelors Degree	\$153.09
Cable Technician	In support of Information Technology (IT) tasks, installs, analyzes, and services communications cabling in the field. Maintains relations between the customer and the organization on all engineering matters. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. Typically reports to a supervisor or manager. A certain degree of creativity and latitude required. Requires one year experience in installing, modifying, and troubleshooting aerial and underground copper and fiber optic cable.	0 Years	High School Degree	\$64.37
Computer Support Technician II	Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Requires at least 4 years of experience in the field or in a related area.	4 Years	Associate Degree	\$49.24
Computer Support Technician III	Maintains, analyzes, troubleshoots, and repairs computer systems, hardware and computer peripherals. Documents, maintains, upgrades or replaces hardware and software systems. Supports and maintains user account information including rights, security and systems groups. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Requires at least 4 years of experience in the field or in a related area.	4 Years	Associate Degree	\$52.61
Configuration Management Engineer	Analyzes changes of product design to determine the effect on the end product design and function and determines and prepares documentation necessary for change. Coordinates with customers and manufacturers to determine a process for change reporting. Reviews released engineering change data and changes documenting activities to ensure adherence to configuration management procedures and policies. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals.	2 Years	Bachelors Degree	\$78.79
Creative Director	Responsible for directing creative work including audience promotions and advertising. May oversee print production, graphic art, and desktop publishing. Assists with audience research and develops creative briefs and design concepts to meet business objectives. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others.	7 Years	Bachelors Degree	\$131.29
Cyber Security Subject Matter Expert	Develops and implements policies to ensure physical safety of all property and assets owned by the organization. Oversees administration and operation of the organization's security equipment and staff. May communicate with	10 Years	Masters Degree Degree	\$146.50



Labor Category	Description	Minimum Years Experience	Minimum Education / Certification Level	Hourly Rate
Lanoi Category	law enforcement on security matters. Requires a bachelor's degree with at least 10 years of experience in the field. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. Relies on extensive experience and judgment to plan and accomplish goals. Has Certified Information Systems Security Professional (CISSP)	Experience	Levei	Kate
Data Analysis Subject Matter Expert (SME) I	Certification.  Responsible for the planning and engineering of an organization's systems infrastructure. Includes the implementation and design of hardware and software. Monitors the performance of systems Familiar with concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. Works under general supervision.	6 Years	Bachelors Degree	\$164.21
Data Analysis Subject Matter Expert (SME) II	Responsible for the planning and engineering of an organization's systems infrastructure. Includes the implementation and design of hardware and software. Monitors the performance of systems. Demonstrated expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected.	8 Years	Bachelors Degree	\$186.14
Disaster Recovery Analyst	Assists in developing, implementing and maintaining policies, procedures, and programs for ensuring the security and integrity of company data, databases, information systems, and technology. Coordinates, tests, and administers disaster recovery and resumption plans. Implements data models, database designs, data access, and table maintenance codes. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision.	4 Years	Bachelors Degree	\$86.90
Disaster Recovery Analyst Subject Matter Expert (SME)	Develops disaster recovery and resumption plans for the organization. Directs the implementation of data models, database designs, data access and table maintenance codes. Establishes policies for resolving database performance, capacity and replication issues. Oversees all activities for ensuring the security and integrity of company data, databases, information systems, and technology. Familiar with concepts, practices, and procedures within a particular field. A wide degree of creativity and latitude is required. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others.	10 Years	Bachelors Degree	\$116.33
Disaster Recovery Architect	Oversees all activities for ensuring the security and integrity of company data, databases, information systems, and technology. Develops disaster recovery and resumption plans for the organization. Directs the implementation of data models, database designs, data access and table maintenance codes. Establishes policies for resolving database performance, capacity and replication issues. Familiar with concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others	10 Years	Bachelors Degree	\$130.24
Disaster Recovery Manager/Contingency Operation of Planning (Coop)	Manages daily activities for ensuring the security and integrity of company data, databases, information systems, and technology. Manages disaster recovery and resumption plans. Guides the implementation of data models, database designs, data access and table maintenance codes. Implements policies for resolving database performance, capacity and replication issues. Familiar with concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is required.	7 Years	Bachelors Degree	\$66.91
Hardware Engineer	Provides analysis related to the design, development, and implementation of hardware for products. Develops test strategies, devices, and systems. Performs stress and performance tests on a variety of computer hardware including circuit boards, processors and wiring. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected.	10 Years	Bachelors Degree	\$153.09
Help Desk Technician I	Provides phone and in-person support to users in the areas of e-mail, directories, standard Windows desktop applications, and applications	4 Years	Associate Degree	\$45.33



		Minimum		
Labor Category	Description	Minimum Years Experience	Education / Certification Level	Hourly Rate
Labor Category	developed under this contract or predecessors. Serves as the initial point of	Experience	Level	Nate
	contact for troubleshooting hardware/software PC and printer problems. This position requires a minimum of five years of experience, of which at least			
	three years must be specialized. Specialized experience includes: knowledge			
	of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and work on a help desk. General experience includes			
	information systems development and other work in the client/server field, or related fields. Demonstrated ability to communicate orally and in writing and			
	a positive customer service attitude.			
Help Desk Technician II	Provides daily supervision and direction to staff that are responsible for phone and in-person support to users in the areas of e-mail, directories,	7 Years	Bachelors Degree	\$53.64
	standard Windows desktop applications, and applications developed or		Degree	
	deployed under this contract. These personnel serve as the first point of contact for troubleshooting hardware/software PC and printer problems. This			
	position requires a minimum of seven years of experience, of which at least five years must be specialized. Specialized experience includes: management			
	of help desks in a multi-server environment, comprehensive knowledge of PC			
	operating systems, e.g., DOS, Windows, as well as networking and mail standards and supervision of help desk employees. General experience			
	includes information systems development, network and other work in the client/server field, or related fields. Demonstrated ability to communicate			
	orally and in writing and a positive customer service attitude.			
Customer Support Technician	Provides daily supervision and direction to staff that are responsible for phone and in-person support to users in the areas of e-mail, directories,	8 Years	Bachelors Degree	\$55.62
recimician	standard Windows desktop applications, and applications developed or deployed under this contract. These personnel serve as the first point of		Degree	
	contact for troubleshooting hardware/software PC and printer problems. This			
	position requires a minimum of eight plus years of experience, of which at least seven years must be specialized. Specialized experience includes:			
	management of help desks in a multi-server environment, comprehensive			
	knowledge of PC operating systems, e.g., DOS, Windows, as well as networking and mail standards and supervision of help desk employees.			
	General experience includes information systems development, network and other work in the client/server field, or related fields. Demonstrated ability to			
	communicate orally and in writing and a positive customer service attitude.			
Independent Verification and Validation (IV&V)	Develops and implements policies to ensure physical safety of all property and assets owned by the organization. Oversees administration and operation	10 Years	Masters Degree Degree	\$178.91
Subject Matter Expert	of the organization's security equipment and staff. May communicate with law enforcement on security matters. Requires a bachelor's degree with at			
(SME)	least 10 years of experience in the field. Familiar with a variety of the field's			
	concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads			
	and directs the work of others. A wide degree of creativity and latitude is			
	expected. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and			
	accomplish goals. Performs a variety of tasks. Leads and directs the work of others. Relies on extensive experience and judgment to plan and accomplish			
41.11.11	goals.	0.17		Ф22.27
Administration Clerk I	Meet, greet and interact professionally with employees, VIPs, and the general public. Maintain poise and self-control under stress. Construct and wire	0 Years	Associate Degree	\$22.27
	clear, concise, accurate, and detailed reports in English. Complete additional training as specified by the client. Have a demonstrated ability to: read, speak			
	understand, and apply printed rules, detailed orders, instructions, and training			
	materials in English. Must have the ability to operate any Windows platform operating system. Operate and provide written and oral status reports on			
	specialized security equipment. Have demonstrated experience in utilizing Joint Personnel Adjudication System (JPAS) and Foreign Visit System			
	Confirmation Module (FVSCM).			
Information Technology (IT) Administrator	Meet, greet and interact professionally with employees, VIPs, and the general public. Maintain poise and self-control under stress. Construct and wire clear,	0 Years	High School Degree	\$43.86
() 1	concise, accurate, and detailed reports in English. Complete additional training as specified by the client. Have a demonstrated ability to: read, speak		58.50	
	understand, and apply printed rules, detailed orders, instructions, and training			
	materials in English. Must have the ability to operate any Windows platform operating system. Operate and provide written and oral status reports on			
	specialized security equipment. Have demonstrated experience in utilizing			
	Joint Personnel Adjudication System (JPAS) and Foreign Visit System Confirmation Module (FVSCM).			
Information Technology (IT) Program Manager	Installs new software releases and system upgrades, evaluates and installs patches, and resolves software related problems. Performs system backups	3 Years	Bachelors	\$87.82
(11) Frogram Manager	parenes, and resorres software feated problems. Ferforms system backups		Degree	



		Minimum Years	Minimum Education / Certification	Hourly
Labor Category	Description	Experience	Level	Rate
(Junior)	and recovery. Maintains data files and monitors system configuration to ensure data integrity. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision			
Information Technology (IT) Program Manager II	Responsible for large projects\programs or significant segment of a large complex project\program. Leads team on large projects\programs or significant segment of large complex projects\programs. Translate customer requirements into formal agreements and plans to culminate in customer acceptance of results or have acceptance in the targeted market, while meeting business objectives. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project\program or segment of a project\program to produce the solution deliverable. Executes a wide range of process activities beginning with the request for proposal through development, test and final delivery. Formulates partnerships between customer, suppliers and staff. Anticipates potential project\program related problems. Utilizes refined techniques for identifying, eliminating or mitigating solution, project\program and business risk. Understands customer, industry and business trends. Applies this understanding to meet project\program objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implement actions, independently and or through the management team to ensure project\program objectives are met. Analyzes new and complex project\program related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. This position requires a minimum of six years of intensive and progressive experience demonstrating the required proficiency levels related to task. Intensive and progressive experience must be related to specific task requirements as well as demonstrating the required proficiency levels related management of the specific task requirements. Years of intensive and progressive experience must be related to specific task requirements as well as demonstrating	6 Years	Bachelors Degree	\$179.64
Information Technology (IT) Project Lead Technician	Designs, plans, and coordinates application systems and programming work teams. Provides technical support to project team members. Handles complex application features and technical designs. Designs and implements the components required for complex application features. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected.	3 Years	Bachelors Degree	\$54.92
Information Technology (IT) Project Manager IV	Responsible for large projects\programs or significant segment of a large complex project\program. Leads team on large projects\programs or significant segment of large complex projects\programs. Translate customer requirements into formal agreements and plans to culminate in customer acceptance of results or have acceptance in the targeted market, while meeting business objectives. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project\program or segment of a project\program to produce the solution deliverable. Executes a wide range of process activities beginning with the request for proposal through development, test and final delivery. Formulates partnerships between customer, suppliers and staff. Anticipates potential project\program related problems. Utilizes refined techniques for identifying, eliminating or mitigating solution, project\program and business risk. Understands customer, industry and business trends. Applies this understanding to meet project\program objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implement actions, independently and or through the management team to ensure project\program related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools, and solution components. This position requires a minimum of six years of intensive and progressive experience demonstrating the required proficiency levels related to task. Intensive and progressive experience must be related to specific task requirements as well as demonstrating the required proficiency levels related management of the specific task requirements. Years of intensive and progressive experience must be related to specific task requirements.	6 Years	Bachelors Degree	\$153.09



Labor Category	Description	Minimum Years Experience	Minimum Education / Certification Level	Hourly Rate
	as demonstrating the required proficiency levels related management of the specific task requirements.			
Information Technology (IT) Project Manager Lead	Responsible for and leads team on large complex projects. Translates customer requirements into formal agreements and plans to culminate in customer requirements into formal agreements and plans to culminate in customer acceptance or results. Possesses expert knowledge of business processes. Responsible for performance, cost, scope, schedule, quality, and appropriate business measurements for their project, according to their project charter. Has extensive professional knowledge of market segment/industry/technology/discipline trends. Works with client to identify business requirements and develops the proposal. Subsequently leads a team in the initiating, planning, controlling, executing, and closing tasks of a project (or segment of a project) to produce the solution deliverable. Executes a wide range of process activities beginning with the request for proposal through development, test, and final delivery. Anticipates future customer, industry, and business trends. Applies this understanding to complex problems to meet project objectives. As appropriate, challenges the validity of given procedures and processes with a view toward enhancement or improvement. Analyzes information and situations and implements actions independently and or through the management team, to ensure project objectives are met. Analyzes new and complex project related problems and creates innovative solutions involving finance, scheduling, technology, methodology, tools and solution components. Possesses significant breadth of knowledge in business matters, finance, planning, and forecasting and personnel in order to manage team and business processes. Eleven years of intensive and progressive experience demonstrating the required proficiency levels related to the specific task. Years of intensive and progressive experience must be related to specific task requirements as well as demonstrating the required proficiency levels related management of the specific task requirements.	11 Years	Bachelors Degree	\$128.34
Market Analyst	Collects and analyzes data to evaluate existing and potential product/service markets. Identifies and monitors competitors and researches market conditions or changes in the industry that may affect sales. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.	6 Years	Bachelors Degree	\$115.87
Network Systems Analyst	Reviews, plans, and evaluates network systems. Provides documentation/project tracking and management reporting. Provides tactical and strategic input on overall network planning and related projects. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others.	6 Years	Bachelors Degree	\$70.95
Operations Systems Engineer	Collects and analyzes data to evaluate operational difficulties and makes recommendations to solve problems. Develops and follows established modeling and evaluation processes to determine the effectiveness of current operational activities and to determine problem areas and develop solutions. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others.	10 Years	Bachelors Degree	\$157.46
Principle Software Engineer	Responsible for all activities involving quality assurance and compliance with applicable regulatory requirements; conducts audits and reviews/analyzes data and documentation. A wide degree of creativity and latitude is expected. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others.	6 Years	Bachelors Degree	\$115.87
Quality Assurance (QA) Principle Engineer	Performs inspections and sets quality assurance testing models for analysis of raw materials, materials in process, and finished products. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.	8 Years	Bachelors Degree	\$115.33
Quality Assurance (QA) Senior Engineer	Provides development of project Software Quality Assurance Plan and the implementation of procedures that conforms to requirement. Provides an independent assessment of how the project's software development process is being implemented relative to the defined process and recommends methods to optimize the organization's process. May be responsible for all activities involving quality assurance and compliance with applicable regulatory requirements. Conducts audits and reviews/analyzes data and documentation. Develops and implements procedures and test plans for assuring quality in a system development environment which supports large databases and applications. Maintains the level of quality throughout the project life cycle. Must have experience executing the Quality Assurance (QA)/Quality Control (QC) process by reviewing work products for correctness, and adherence to the design concept and standards, and reviewing program documentation to	0 Years	High School Degree	\$106.53



		Minimum		
Labor Category	Description	Minimum Years Experience	Education / Certification Level	Hourly Rate
Labor Category	ensure adherence to standards and requirements; also coordinates with project manager and/or Quality Assurance (QA) manager to ensure problems resolution and user satisfaction.	Experience	Level	Kate
Quality Assurance (QA) Subject Matter Expert (SME)	Responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Prepares reports for upper management regarding status of project. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others.	10 Years	Bachelors Degree	\$188.90
Research Strategic Planner/Analyst	Responsible for developing long-term goals and strategic objectives for an organization. Identifies, analyzes, and monitors issues that affect profitability, growth, and productivity. Also responsible for recommending financial and non-financial strategic alternatives and developing and maintaining operational plans. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complex tasks. Leads and directs the work of others.	10 Years	Bachelors Degree	\$131.29
Security Clerk	Meet, greet and interact professionally with employees, VIPs, and the general public. Maintain poise and self-control under stress. Construct and wire clear, concise, accurate, and detailed reports in English. Must have the ability to operate any Windows platform operating system. Operate and provide written and oral status reports on specialized security equipment to include but not limited to x-ray machines, metal detectors, electronic security system components, handheld and fixed detectors, etc. Have a demonstrated ability to: read, speak understand, and apply printed rules, detailed orders, instructions, and training materials in English. Must have demonstrated advanced specialized experience in utilizing Joint Personnel Adjudication System (JPAS) and Foreign Visit System Confirmation Module (FVSCM).	0 Years	High School Degree	\$27.23
Senior Staff	Responsible for the planning and engineering of an organization's systems infrastructure. Includes the implementation and design of hardware and software. Monitors the performance of systems. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist.	10 Years	Bachelors Degree	\$188.60
Subject Matter Expert (SME) Trainer	Designs and conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. May be involved in initial plan design and existing plan enhancements. Requires a bachelor's degree in a related area and 4-8 years of experience in the field or in a related area Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others.	10 Years	Bachelors Degree	\$115.87
System Administrator	The System Administrator (SA) is responsible for effective provisioning, installation/configuration, operation, and maintenance of systems hardware and software and related infrastructure. This individual participates in technical research and development to enable continuing innovation within the infrastructure. This individual ensures that system hardware, operating systems, software systems, and related procedures adhere to organizational values, enabling staff, volunteers, and Partners. This individual is accountable for the following systems: Linux and Windows systems that support GIS infrastructure; Linux, Windows and Application systems that support Asset Management; Responsibilities on these systems include SA engineering and provisioning, operations and support, maintenance and research and development to ensure continual innovation. Assist project teams with technical issues in the Initiation and Planning phases of our standard Project Management Methodology. These activities include the definition of needs, benefits, and technical strategy; research & development within the project life-cycle; technical analysis and design; and support of operations staff in executing, testing and rolling-out the solutions. Participation on projects is focused on smoothing the transition of projects from development staff to production staff by performing operations activities within the project life-cycle.	0 Years	Bachelors Degree	\$71.16
Systems Analyst	Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May provide consultation on complex projects and is considered to be the top level	4 Years	Masters Degree Degree	\$146.69



Labor Category	Description	Minimum Years Experience	Minimum Education / Certification Level	Hourly Rate
	contributor/specialist. Consults with users to identify current operating procedures and to clarify program objectives.			
Technical Support Engineer	Provides complex technical support to clients via email, phone, or other methods; does not work on site. Possesses deep understanding of the organization's products and services. Has knowledge of concepts, practices, and procedures within a particular field. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks.	5 Years	High School Degree	\$109.36

GSA discount rates include the IFF. All rates are fully burdened.



# **USA Commitment to Promote Small Business Participation Procurment Programs**

#### **PREAMBLE**

Dnutch Associates, Inc. provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

#### COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact (Denise Jones, 978-687-1500, djones@dnutch.com, 978-687-1540).



### Best Value Blanket Purchase Agreement Federal Supply Schedule

Duntch Associates, Inc.			
	the administrative cost	ts of acquiring commercial in	nd ( <u>Contractor</u> ) enter into a cooperative tems from the General Services
11.	cuments, solicitations	and the evaluation of offers.	t costs such as: search for sources; the Teaming Arrangements are permitted tion Regulation (FAR) 9.6.
	e schedule contract. T	•	ninating the need for repetitive, burchasing mechanism for the ordering
Signatures			
Ordering Activity	Date	Contractor	Date



DDA	NUMBER	
BPA	NUMBER	

### **Dnutch Associates, Inc. Blankeet Purhcase Agreement**

	tor agre			s), Blanket Purchase Agree Agreement (BPA) EXCLUSIVELY V	
(1) to the te		ollowing contract items can be ordered conditions of the contract, except a		is BPA. All orders placed against this I low:	BPA are subject
	MOD	EL NUMBER/PART NUMBER		*SPECIAL BPA DISCOUNT/PRICE	
(2)	Delive	ery:			
	DEST	INATION		DELIVERY SCHEDULES / DATES	
(3) will be		rdering activity estimates, but does n	ot guarante	ee, that the volume of purchases throug	h this agreement
(4)	This E	BPA does not obligate any funds.			
(5)	This E	BPA expires on	or at the e	and of the contract period, whichever is	earlier.
(6)	The fo	ollowing office(s) is hereby authorize	ed to place	orders under this BPA:	
	OFFIC	CE		POINT OF CONTACT	
( <b>7</b> )					
(7)	Order	s will be placed against this BPA via	Electronic	Data Interchange (EDI), FAX, or pape	er.
(8) slips tha		s otherwise agreed to, all deliveries t contain the following information as		BPA must be accompanied by delivery m:	tickets or sales
	(a)	Name of Contractor;			
	(b)	Contract Number;			
	(c)	BPA Number;			

(c)



- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.
- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.



## BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.